

New Jersey State Approved Co-op # 65MCESCCPS The Educational Services Commission of New Jersey Contract End User Information Sheet

www.escnj.us

Furniture & Accessories Bid #ESC NJ 22/23-08 | Term: 7/2/2022 – 7/1/2025

TVR #	937262												
Price Guides	November 4, 2024 SitOnIt Seating Price Guide (Effective February 17, 2025)												
Products	Task, executive, conference, guest, stacking, nesting, and cafe/task stool seating. Lounge seating, modular seating, benches, ottomans and occasional/cube tables. Benching, protective and privacy screens, dividers, tables, storage units, sit/stand solutions and office furniture ergonomic accessories.												
Volume Discount	<table> <tr> <th>Tier (List Price)</th><th>State Discount</th></tr> <tr> <td>Tier 1: \$0 - \$2,500</td><td>45% Dock Delivery</td></tr> <tr> <td>Tier 2: \$2,501 - \$9,999</td><td>47% Dock Delivery</td></tr> <tr> <td>Tier 3: \$10,000 - \$49,999</td><td>51% Dock Delivery</td></tr> <tr> <td>Tier 4: \$50,000 - \$199,999</td><td>57% Dock Delivery</td></tr> <tr> <td>Tier 5: \$200,000 - \$499,999</td><td>59% Dock Delivery</td></tr> </table>	Tier (List Price)	State Discount	Tier 1: \$0 - \$2,500	45% Dock Delivery	Tier 2: \$2,501 - \$9,999	47% Dock Delivery	Tier 3: \$10,000 - \$49,999	51% Dock Delivery	Tier 4: \$50,000 - \$199,999	57% Dock Delivery	Tier 5: \$200,000 - \$499,999	59% Dock Delivery
Tier (List Price)	State Discount												
Tier 1: \$0 - \$2,500	45% Dock Delivery												
Tier 2: \$2,501 - \$9,999	47% Dock Delivery												
Tier 3: \$10,000 - \$49,999	51% Dock Delivery												
Tier 4: \$50,000 - \$199,999	57% Dock Delivery												
Tier 5: \$200,000 - \$499,999	59% Dock Delivery												
Packaging Requirements	For Task Seating: Partially Assembled (UC) and Fully Assembled (AC) Packaging Options are not approved for use. For Lounge Seating: Fully Assembled (P1) Packaging Option is not approved for use.												
Markup Details	25% - Spotted Delivery 20% - Inside Delivery 28% - Spotted Delivery w/prevailing wage FOB: Destination												
Ancillary Rates & Fees	\$90/hour – Second Shift/Weekend \$148 flat fee – Lift Gate Fee 30% (of total net) – Stair Carry Services												
Delivery	<p>Upholstered Seating: Ships within 2 business days using express fabrics ARO. Ships within 5 business days using all other fabrics ARO. Ships within 10 business days using leather ARO.</p> <p>Lounge Seating: Ships within 10 business days using express fabrics ARO. Please verify fabric grades on the SitOnIt Seating website before ordering.</p> <p>Ships within 2 days: Anti-Fatigue Mat, Corner Sleeve, CPU Holders, Current Power, High Tide 4; High Tide Corner, Keyboard Mechanisms, Lift and Lock, Premium Lift and Lock, Sit-to-Stand, Keyboard Trays, Longboard, Crescent Board, Mini Platform, Laptop Tray; Adapter, Laptop Drawer, Mobile Pedestals, Monitor Arms, Ocala Bases, Pencil Drawer, Plastic Shells, Switchback Bases, Tensor Bases, Value Lighting, Voyager 2-Stage/3-Leg Bases, Wire Management</p> <p>Ships within 3 days: Mobile Pedestal Cushions, Modesty Screens, Doodle Screens, Prise Benching, Sector Screens, Standard Worksurfaces</p> <p>Stain-to-Match ships within 15 days Tablet Arms ships within 21 days Custom Laminates ships within 30 days</p>												
Payment Terms	Net 10 -1% Discount, Net 30												
Credit Card	Credit card will be accepted. A 3% credit card processing fee shall apply.												
Cancellation	Orders which have entered any stage of production cannot be cancelled. Requests for cancellation are not accepted until acknowledged by Exemplis LLC. In the event cancellation is accepted by Exemplis LLC, cancellation charges may be for the entire amount of the order.												

Purchase Order Instructions

Orders must have TVR number to receive this contract's discounting. The name of the registered End User must appear in full (no abbreviations) on the Purchase Order.

Return & Restocking

Authorization for return must be requested from and approved by Exemplis prior to the return of the merchandise. Returns are subject to a restocking charge equivalent to 40% of the net order plus freight. Unauthorized returns will not be accepted by Exemplis.

Warranty

LIFETIME WARRANTY COVERAGE:

- All SitOnIt Seating products, except where noted below
- Structural Components: eBEAM, HiQ, Parallon, Prise, Surge, Switchback and Voyager
- Structural: Kindl frame

12-YEAR WARRANTY COVERAGE:

- Amplify, Cora (Guest, Hip and Stool), Kindl (bariatric, guest, freespan and preconfigured), Novo, Torsa, and Wit used in multi-shift (24/7) applications.
- Lounge seating and occasional/lounge tables
- Bases: Ocala, Tensor
- Laminate tops
- Monitor arms1: Mobio series, Unity G2
- Plastic shells

10-YEAR WARRANTY COVERAGE:

- Non-Stop Heavy Duty, Cora (Midsize and Bariatric), Freelance Bariatric and chairs purchased with a Heavy Duty (HD) or Large and Tall (LT) option used in multi-shift (24/7) applications
- Electrical Components: eBEAM, HiQ, Parallon, Prise, Surge and Switchback

FIVE-YEAR WARRANTY COVERAGE:

- Fabric, foam, knit back, and mesh
- All filing products3
- CPU holders
- Screens4
- High Tide
- Keyboard trays
- Lighting fixtures
- Power components5: EON, Current, Power Strips
- Wire management

TWO-YEAR WARRANTY COVERAGE:

- Fabric and foam cushioning for Non-Stop Heavy Duty, Freelance Heavy Duty, Cora Midsize and Bariatric, Kindl bariatric and chairs purchased with an HD or LT option
- Multipurpose felt glides
- Half-Moon Pencil Drawer

ONE-YEAR WARRANTY COVERAGE:

- Lighting power supplies

COM/COL not warranted for wear or long-term adhesion.
Normal wear and tear is the specifier's responsibility

Contract Administration & Sales Contact

Derek Cairo; Director of Contracts
6415 Katella Avenue, Cypress CA 90630
Ph: 888.274.8664 | Fax: 714.995.4855
Email: dcairo@exemplis.com

Contract Information

The Educational Services Commission of New Jersey's mission is to cooperatively serve their Members through a continuous effort to explore and solve present and future purchasing needs. Their goals include working to secure multi-member agency volume purchasing contracts with benefits that are measurable, cost-effective and continuously exceed our members' expectations.

Exemplis LLC has the potential to provide products and services to public educational institutions, public colleges or universities, community colleges, vocational or technical schools, municipal governments, and other governmental and quasi-governmental organizations serving current and future members of the Educational Services Commission of New Jersey Cooperative Pricing System.

Jeff Lamendola, Territory Sales Manager
11 E 26th Street, Suite 602, New York, NY 10010
Ph: (917) 882-7037 | Email: JLamendola@exemplis.com

Contracts awarded through cooperative pricing must meet the procurement laws of the State of New Jersey. When these laws are satisfied, an individual entity using these contracts is deemed in compliance with bidding regulations. As allowed by New Jersey statutes, the individual entity can issue purchase orders for any amount without the necessity to prepare their own RFB, or gather necessary quotations. This saves the entity time and allows for economical and efficient purchasing.