

# Exemplis® Foundation for California Community Colleges / Cal State Universities End User Information Sheet

Contract No. 2018.000463 | Term: August 31, 2018 – August 31, 2021  
Contract may be renewed for a maximum of two additional, 1 year terms

<b>TVR #</b>	921003																
<b>Price Guides</b>	September 16, 2019 SitOnIt Seating Price Guide																
<b>Products</b>	Task, executive, conference, guest, stacking, nesting, and cafe/task stool seating. Lounge seating, modular seating, benches, ottomans and occasional/cube tables. Benching, protective and privacy screens, dividers, tables, storage units, sit/stand solutions and office furniture ergonomic accessories.																
<b>Discount</b>	<table><thead><tr><th>Tier List</th><th>Dock Delivery</th><th>Delivered &amp; Installed</th><th>Turnkey Installation</th></tr></thead><tbody><tr><td>Tier 1: \$1 - \$25,000</td><td>54%</td><td>50%</td><td>48%</td></tr><tr><td>Tier 2: \$25,001 - \$300,000</td><td>56%</td><td>52%</td><td>50%</td></tr><tr><td>Tier 3: \$300,001 +</td><td>58%</td><td>54%</td><td>52%</td></tr></tbody></table> <p><b>FOB:</b> Destination</p>	Tier List	Dock Delivery	Delivered & Installed	Turnkey Installation	Tier 1: \$1 - \$25,000	54%	50%	48%	Tier 2: \$25,001 - \$300,000	56%	52%	50%	Tier 3: \$300,001 +	58%	54%	52%
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Tier 1: \$1 - \$25,000	54%	50%	48%														
Tier 2: \$25,001 - \$300,000	56%	52%	50%														
Tier 3: \$300,001 +	58%	54%	52%														
<b>Minimum Order</b>	\$95 fee when ordering 3 or less Table Top units or less than 3 Lounge Products.																
<b>Delivery</b>	<p><b>Upholstered Seating:</b> Ships within 2 business days using express fabrics ARO. Ships within 5 business days using all other fabrics ARO. Ships within 10 business days using leather ARO.</p> <p><b>Lounge Seating:</b> Ships within 10 business days using express fabrics ARO. Please verify fabric grades on the SitOnIt Seating website before ordering.</p> <p><b>Ships within 2 days:</b> Anti-Fatigue Mat, Corner Sleeve, CPU Holders, Current Power, High Tide 4; High Tide Corner, Keyboard Mechanisms, Lift and Lock, Premium Lift and Lock, Sit-to-Stand, Keyboard Trays, Longboard, Crescent Board, Mini Platform, Laptop Tray; Adapter, Laptop Drawer, Mobile Pedestals, Monitor Arms, Ocala Bases, Pencil Drawer, Plastic Shells, Switchback Bases, Tensor Bases, Value Lighting, Voyager 2-Stage/3-Leg Bases, Wire Management</p> <p><b>Ships within 3 days:</b> Mobile Pedestal Cushions, Modesty Screens, Doodle Screens, Prize Benching, Sector Screens, Standard Worksurfaces</p> <p>Stain-to-Match ships within 15 days Tablet Arms ships within 21 days Custom Laminates ships within 30 days</p>																
<b>Payment Terms</b>	Net 10 -1% Discount, Net 30																
<b>Credit Card</b>	Credit card will be accepted.																
<b>Cancellation</b>	Orders which have entered any stage of production cannot be cancelled. Requests for cancellation are not accepted until acknowledged by Exemplis. In the event cancellation is accepted by Exemplis, cancellation charges may be for the entire amount of the order.																
<b>Purchase Order Instructions</b>	Orders must have TVR number to receive this contract's discounting. The name of the registered End User must appear in full (no abbreviations) on the Purchase Order. End User PO is required.																
<b>Return &amp; Restocking</b>	Authorization for return must be requested from and approved by Exemplis prior to the return of the merchandise. Returns are subject to a restocking charge equivalent to 40% of the net order plus freight. Unauthorized returns will not be accepted by Exemplis.																
<b>Warranty</b>	<p><b>LIFETIME WARRANTY COVERAGE:</b></p> <ul style="list-style-type: none"><li>• All SitOnIt Seating products, except where noted below</li><li>• Structural Components: Prize, Switchback and Voyager</li></ul> <p><b>12-YEAR WARRANTY COVERAGE:</b></p> <ul style="list-style-type: none"><li>• Amplify, Torsa, Wit and Novo used in multi-shift (24/7) applications.</li><li>• Lounge seating and occasional/lounge tables.</li><li>• Bases: Ocala, Tensor</li><li>• Monitor Arms: King Cobra, Mobio series, Unity G2 series</li></ul>																

**10-YEAR WARRANTY COVERAGE:**

- Non-Stop Heavy Duty, Freelance Bariatric and chairs purchased with a Heavy Duty (HD) or Large and Tall (LT) option used in multi-shift (24/7) applications.
- Electrical Components: Prise

**SEVEN-YEAR WARRANTY COVERAGE:**

- Electrical Components: Switchback and Voyager

**FIVE-YEAR WARRANTY COVERAGE:**

- Kickstand
- Fabric, foam, knit back, mesh and plastic.
- All filing products
- CPU Holders
- Screens
- High Tide
- Keyboard Trays
- Lighting Fixtures
- Power Components: EON, Current, Power Strips
- Wire Management

**TWO-YEAR WARRANTY COVERAGE:**

- Fabric and foam cushioning for Non-Stop Heavy Duty, Freelance Heavy Duty and chairs purchased with an HD or LT option
- Multipurpose felt glides
- Half-Moon Pencil Drawer

**ONE-YEAR WARRANTY COVERAGE:**

- Lighting Power Supplies
- Mouse Pads
- Wrist Rests

**Contract Administration**

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**Contract Notes**

FCCC has embarked upon developing a robust and demanding program of various furniture and building fixtured to address the physical environment needs of its stakeholders.

FCCC helps colleges, universities, and K-12 districts build and operate their institutions more effectively through programs and services that drive excellence while saving millions of dollars annually.

FCCC Contract is available to California Community College Districts, CSU system (comprised of 23 campuses), UC System (comprised of 9 campuses), Association of Independent California Colleges and Universities (80 private non-profit colleges and universities), California K-12 Schools, and all other City, County and State Entities.

**Stated below please find negotiated rates for services and storage space.**

- Maximum \$70 per hour charge for additional design services beyond the original layout with two revisions provide for in the Contract
- Maximum \$40 per hour charge for after-hours installation
- Maximum \$70 per hour charge for project management services for end users who buy drop ship only
- Maximum \$40 per hour for prevailing wage for installation labor
- Maximum \$50 per hour for additional services (such as walk-up of products, double handling, etc.)
- Maximum \$50 per hour for additional services for existing products
- Maximum \$50 per hour for all physical labor rates for end users who buy drop ship only
- Maximum \$2.19 per square foot for costs of storage beyond 30 days as stated in the Contract
- Maximum \$100 per hour for additional equipment