

Exemplis® Foundation for California Community Colleges / Cal State Universities Dealer Information Sheet

Contract No. 2018.000463 | Term: August 31, 2018 – July 31, 2023
Contract may be renewed for a maximum of two additional, 1 year terms

TVR #	921003					
Price Guides	April 11, 2022 SitOnIt Seating Price Guide					
Products	Task, executive, conference, guest, stacking, nesting, and cafe/task stool seating. Lounge seating, modular seating, benches, ottomans and occasional/cube tables. Benching, protective and privacy screens, dividers, tables, storage units, sit/stand solutions and office furniture ergonomic accessories.					
Discount	Tier List	Dealer Discount	Dock Delivery	Delivered & Installed	Turnkey Installation	SPIFF
	Tier 1: \$1 - \$25,000	62%	54%	50%	48%	Standard
	Tier 2: \$25,001 - \$300,000	62.5%	56%	52%	50%	Half
	Tier 3: \$300,001 +	63%	58%	54%	52%	Half
	FOB: Destination					
Minimum Order	\$95 fee when ordering 3 or less Table Top units or less than 3 Lounge Products.					
Delivery	Upholstered Seating: Ships within 2 business days using express fabrics ARO. Ships within 5 business days using all other fabrics ARO. Ships within 10 business days using leather ARO. Lounge Seating: Ships within 10 business days using express fabrics ARO. Please verify fabric grades on the SitOnIt Seating website before ordering. Ships within 2 days: Anti-Fatigue Mat, Corner Sleeve, CPU Holders, Current Power, High Tide 4; High Tide Corner, Keyboard Mechanisms, Lift and Lock, Premium Lift and Lock, Sit-to-Stand, Keyboard Trays, Longboard, Crescent Board, Mini Platform, Laptop Tray; Adapter, Laptop Drawer, Mobile Pedestals, Monitor Arms, Ocala Bases, Pencil Drawer, Plastic Shells, Switchback Bases, Tensor Bases, Value Lighting, Voyager 2-Stage/3-Leg Bases, Wire Management Ships within 3 days: Mobile Pedestal Cushions, Modesty Screens, Doodle Screens, Prise Benching, Sector Screens, Standard Worksurfaces Stain-to-Match ships within 15 days Tablet Arms ships within 21 days Custom Laminates ships within 30 days					
Payment Terms	Net 10 -1% Discount, Net 30					
Credit Card	Credit card will be accepted.					
Cancellation	Orders which have entered any stage of production cannot be cancelled. Requests for cancellation are not accepted until acknowledged by Exemplis. In the event cancellation is accepted by Exemplis, cancellation charges may be for the entire amount of the order.					
Purchase Order Instructions	Orders must have TVR number to receive this contract's discounting. The name of the registered End User must appear in full (no abbreviations) on the Purchase Order. End User PO is required.					
Return & Restocking	Authorization for return must be requested from and approved by Exemplis prior to the return of the merchandise. Returns are subject to a restocking charge equivalent to 40% of the net order plus freight. Unauthorized returns will not be accepted by Exemplis.					
Warranty	LIFETIME WARRANTY COVERAGE: <ul style="list-style-type: none">• All SitOnIt Seating products, except where noted below• Structural Components: Prise, Switchback and Voyager 12-YEAR WARRANTY COVERAGE: <ul style="list-style-type: none">• Amplify, Torsa, Wit and Novo used in multi-shift (24/7) applications.• Lounge seating and occasional/lounge tables.					

- Bases: Ocala, Tensor
- Monitor Arms: King Cobra, Mobio series, Unity G2 series

10-YEAR WARRANTY COVERAGE:

- Non-Stop Heavy Duty, Freelance Bariatric and chairs purchased with a Heavy Duty (HD) or Large and Tall (LT) option used in multi-shift (24/7) applications.
- Electrical Components: Prise

SEVEN-YEAR WARRANTY COVERAGE:

- Electrical Components: Switchback and Voyager

FIVE-YEAR WARRANTY COVERAGE:

- Kickstand
- Fabric, foam, knit back, mesh and plastic.
- All filing products
- CPU Holders
- Screens
- High Tide
- Keyboard Trays
- Lighting Fixtures
- Power Components: EON, Current, Power Strips
- Wire Management

TWO-YEAR WARRANTY COVERAGE:

- Fabric and foam cushioning for Non-Stop Heavy Duty, Freelance Heavy Duty and chairs purchased with an HD or LT option
- Multipurpose felt glides
- Half-Moon Pencil Drawer

ONE-YEAR WARRANTY COVERAGE:

- Lighting Power Supplies
- Mouse Pads
- Wrist Rests

Contract Administration

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Contract Notes

FCCC has embarked upon developing a robust and demanding program of various furniture and building fixtured to address the physical environment needs of its stakeholders.

FCCC helps colleges, universities, and K-12 districts build and operate their institutions more effectively through programs and services that drive excellence while saving millions of dollars annually.

FCCC Contract is available to California Community College Districts, CSU system (comprised of 23 campuses), UC System (comprised of 9 campuses), Association of Independent California Colleges and Universities (80 private non-profit colleges and universities), California K-12 Schools, and all other City, County and State Entities.

Stated below please find negotiated rates for services and storage space.

Maximum \$70 per hour charge for additional design services beyond the original layout with two revisions provide for in the Contract

Maximum \$40 per hour charge for after-hours installation

Maximum \$70 per hour charge for project management services for end users who buy drop ship only

Maximum \$40 per hour for prevailing wage for installation labor

Maximum \$50 per hour for additional services (such as walk-up of products, double handling, etc.)

Maximum \$50 per hour for additional services for existing products

Maximum \$50 per hour for all physical labor rates for end users who buy drop ship only

Maximum \$2.19 per square foot for costs of storage beyond 30 days as stated in the Contract

Maximum \$100 per hour for additional equipment