



State of Utah NASPO ValuePoint Master Agreement (Lead Agency: State of Utah) End User Information Sheet

Contract No. MA3964 | Term: January 22, 2023 – January 1, 2028
State of Utah Participating Agreement #PA4775 executed January 23, 2025

TVR #	951548		
Price Guides	June 16, 2025 SitOnIt Seating Price Guide (Effective on February 1, 2026)		
Products	Task, executive, conference, guest, stacking, nesting, and cafe/task stool seating. Lounge seating, modular seating, benches, ottomans and occasional/cube tables.		
Volume Discount	Tiers I-IV (List Price)	Delivered Tailgate EU Discount	
	\$1 - \$50,000	52%	
	\$50,001 - \$150,000	54%	
	\$150,001 and up	56%	
	FOB: Destination		
Tariff Surcharge?	Tariff Surcharge DOES NOT apply to this Contract.		
Credit Card	Credit card will be accepted.		
Purchase Order Instructions	Orders must have TVR number to receive this contract's discounting. The name of the registered End User must appear in full (no abbreviations) on the Purchase Order.		
Return & Restocking	Authorization for return must be requested from and approved by Exemplis prior to the return of the merchandise. Returns are subject to a restocking charge equivalent to 40% of the net order plus freight. Unauthorized returns will not be accepted by Exemplis.		
Warranty	LIFETIME WARRANTY COVERAGE: <ul style="list-style-type: none">• All SitOnIt Seating products, except where noted below 12-YEAR WARRANTY COVERAGE: <ul style="list-style-type: none">• Amplify, Torsa, Wit and Novo used in multi-shift (24/7) applications.• Lounge seating and occasional/lounge tables. 10-YEAR WARRANTY COVERAGE: <ul style="list-style-type: none">• Non-Stop Heavy Duty, Freelance Bariatric and chairs purchased with a Heavy Duty (HD) or Large and Tall (LT) option used in multi-shift (24/7) applications. FIVE-YEAR WARRANTY COVERAGE: <ul style="list-style-type: none">• Fabric, foam, knit back, mesh and plastic. TWO-YEAR WARRANTY COVERAGE: <ul style="list-style-type: none">• Fabric and foam cushioning for Non-Stop Heavy Duty, Freelance Heavy Duty and chairs purchased with an HD or LT option• Multipurpose felt glides		



Contract Administration

Derek Cairo; Director of Contracts
6415 Katella Avenue, Cypress CA 90630
Ph: 888.274.8664 | Fax: 714.995.4855
Email: dcairo@exemplis.com

Sales Contact

Andre Lafleur, Director of Public Sector Sales
6415 Katella Avenue, Cypress, CA 90630
Ph: (678) 764-6143
Fax: (714) 995-4855
Email: alafleur@exemplis.com

Leading Public Sector Cooperative Procurement

NASPO ValuePoint is dedicated to strengthening the procurement community through education, research, and communication. NASPO ValuePoint facilitates administration of the NASPO Cooperative group contracting consortium of State Chief Procurement Officials for the benefit of State departments, institutions, agencies, political subdivisions and other eligible entities.

NASPO ValuePoint is a premier purchasing organization for state and local governments (including departments, agencies, institutions), institutions of higher education, political sub-divisions (i.e., colleges, school districts, counties, cities, etc.), and other eligible entities subject to approval from the individual State Chief Procurement Official.

To learn more, visit www.naspovaluepoint.org

Who is eligible to use the NASPO ValuePoint Contract in the State of Utah?

Cities/Municipalities, Counties, State Agencies, K-12, Colleges & Universities, Non-Profits, Special Districts and Government-Education.