

New Jersey Schools Development Authority (NJSDA) Dealer Information Sheet

Contract No. GP-0251-F11 | Term: April 1, 2019 – March 31, 2022

TVR #	SitOnIt Seating: 922456		
Price Guides	SitOnIt Seating: April 2, 2018		
Products	SitOnIt Seating: Multipurpose seating, stacking chairs, folding chairs and dollies or trucks, designed to support stacking and folding chairs		
Discount	SOI: 41% Delivered and Installed FOB: Destination		
Delivery	SitOnIt Seating: Ships within 2 business days using express fabrics ARO. Ships within 5 business days using all other fabrics ARO. Ships within 10 business days using leather ARO. Please verify fabric grades on the SitOnIt Seating website before ordering.		
Payment Terms	Net 10 -1% Discount, Net 30		
Credit Card	Credit card will be accepted.		
Cancellation	Orders which have entered any stage of production cannot be cancelled. Requests for cancellation are not accepted until acknowledged by Exemplis. In the event cancellation is accepted by Exemplis, cancellation charges may be for the entire amount of the order.		
Purchase Order Instructions	The New Jersey Schools Development Authority Purchase Order will clearly identify their organization on top of the Purchase Order. It is important to apply TVR # 922456 to all of their Purchase Orders. The name of the School District End User will appear on "Ship-To" section of the Purchase Order. NJSDA will be placing Purchase Orders in behalf of a School District directly to Exemplis LLC. The PO will also name the Authorized Dealer applicable to that Order.		
Return & Restocking	Authorization for return must be requested from and approved by Exemplis prior to the return of the merchandise. Returns are subject to a restocking charge equivalent to 40% of the net order plus freight. Unauthorized returns will not be accepted by Exemplis.		
Warranty	SitOnIt Seating: Lifetime Warranty on all SOI products, except: <ul style="list-style-type: none"> • 12-year for Amplify, Torsa, Wit, and Nova when used 24/7 • 10-year for chairs purchased with the Heavy-Duty option when used 24/7 • 5-year for Fabric, Foam, Knit Back, Mesh, and Plastic • 2-year for Fabric and Foam for chairs purchased with the Heavy-Duty option Normal wear & tear is the specifier's responsibility.		
Contract Administration	Derek Cairo; Manager, Contracts 6415 Katella Avenue, Cypress CA 90630 Ph: 888.274.8664 Fax: 714.995.4855 Email: dcairo@exemplis.com		
Sales Contact	For more information about NJSDA, please visit: https://www.njsda.gov/njsda/index.asp Please reach out to the following Sales Representatives to obtain the list of Authorized Dealers:		
	<table border="0" style="width: 100%;"> <tr> <td style="width: 50%; vertical-align: top;"> <p><u>Southern Region</u></p> <p>Kelly Kimberly, Stanczak and Associates 111 Fayette Street, Conshohocken, PA 19428 Ph: (610) 828-8088 Fax: (610) 828-6168 Email: kelly@phillyrep.com</p> </td> <td style="width: 50%; vertical-align: top;"> <p><u>Northern Region</u></p> <p>Jeff Lamendola, Territory Sales Manager 11 E 26th Street, Suite 602, New York, NY 10010 Ph: (917) 882-7037 Email: JLamendola@exemplis.com</p> </td> </tr> </table>	<p><u>Southern Region</u></p> <p>Kelly Kimberly, Stanczak and Associates 111 Fayette Street, Conshohocken, PA 19428 Ph: (610) 828-8088 Fax: (610) 828-6168 Email: kelly@phillyrep.com</p>	<p><u>Northern Region</u></p> <p>Jeff Lamendola, Territory Sales Manager 11 E 26th Street, Suite 602, New York, NY 10010 Ph: (917) 882-7037 Email: JLamendola@exemplis.com</p>
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